DEPARTMENT OF FOOD AND AGRICULTURE

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DMS NOTICE QC - 06 - 2

March 28, 2006 Discard: 12/06



TO WEIGHTS AND MEASURES OFFICIALS

SUBJECT: Price Verification Survey

The Division of Measurement Standards and the California Agricultural Commissioners and Sealers Association have agreed that statewide surveys will be conducted on a regular basis. In keeping with the recommended schedule a statewide Price Verification Survey will be conducted this year.

The survey consists of 1001 retail establishments using any type of pricing; e.g., manual price entry, use of a barcode scanning device, or entry of a PLU/SKU to retrieve a stored price. The inspection locations were randomly selected from the State of California Board of Equalization's business license database. The number of establishments for inspection in each county was drawn randomly from the list of licensed retail businesses located in that county.

In order to complete the survey in a timely manner, we ask that the assigned locations be inspected between <u>April 17 and June 2, 2006</u>. If you believe you will be unable to complete the number of inspections in this period, please contact your Area Specialist.

Attachment A lists the number of establishments selected for inspection in each county.

Attachment B contains an outline of the inspection procedure, instructions for completing the report form, and a sample of a completed form.

Your Area Quantity Control Specialist will contact you with the specific establishments to be inspected. If you have not been contacted by April 14, 2004 or have any questions regarding the survey, please contact Ken Lake, Measurement Compliance Program Supervisor at (916) 229-3047.

Sincerely,

Mike Cleary Director

(916) 229-3000

Attachments

cc: Ed Williams, Director, County Liaison Office

Attachment A

NUMBER OF ESTABLISHMENTS TO BE INSPECTED

| COUNTY | NUMBER TO BE INSPECTED |
|------------------|---------------------------|
| ALAMEDA | 33 |
| AMADOR | 0 |
| BUTTE | 8 |
| CALAVERAS | 4 |
| COLUSA | 1 |
| CONTRA COSTA | 31 |
| DEL NORTE | 1 |
| EL DORADO/ALPINE | 2 |
| FRESNO | 20 |
| GLENN | 0 |
| HUMBOLDT | 6 |
| IMPERIAL | 0 |
| INYO/MONO | 2 |
| KERN | 17 |
| KINGS | 5 |
| LAKE | 0 |
| LASSEN | 0 |
| LOS ANGELES | 287 |
| MADERA | 3 |
| MARIN | 7 |
| MARIPOSA | 2 |
| MENDOCINO | 3 |
| MERCED | 3 |
| MODOC | 0 |
| MONTEREY | 17 |
| NAPA | 2 |
| NEVADA | 3 |
| ORANGE | 88 |

| COUNTY | NUMBER TO BE INSPECTED |
|-----------------|---------------------------|
| PLACER | 16 |
| PLUMAS/SIERRA | 0 |
| RIVERSIDE | 44 |
| SACRAMENTO | 44 |
| SAN BENITO | 0 |
| SAN BERNARDINO | 51 |
| SAN DIEGO | 112 |
| SAN FRANCISCO | 21 |
| SAN JOAQUIN | 13 |
| SAN LUIS OBISPO | 10 |
| SAN MATEO | 17 |
| SANTA BARBARA | 7 |
| SANTA CLARA | 40 |
| SANTA CRUZ | 4 |
| SHASTA | 4 |
| SISKIYOU | 4 |
| SOLANO | 7 |
| SONOMA | 9 |
| STANISLAUS | 8 |
| SUTTER | 3 |
| TEHAMA | 3 |
| TRINITY | 0 |
| TULARE | 12 |
| TUOLUMNE | 0 |
| VENTURA | 23 |
| YOLO | 4 |
| YUBA | 0 |
| TOTAL | 1001 |

INSPECTION PROCEDURE

Inspection Location

The regional Quantity Control Specialist will provide each county with an Excel spreadsheet list of that county's retail establishments compiled from the State of California Board of Equalization's (BOE) database. The store numbers for the locations randomly selected for inspection will be supplied or marked on the list. All types of retail stores, not just those using scanning devices, are included. Eating and Drinking Places were not selected as a category during this survey.

Since the BOE's database includes all licensed businesses having a Sellers Permit, many of those listed will not be suitable for this survey. If a marked business is not a suitable location for inspection, the county inspector, using the provided list, is to inspect the next valid location listed directly below the initial location. Some examples of unsuitable locations are residential or home-based businesses having no retail sales, contractors and other service businesses, accountants, bookkeepers, tax preparers, brokers, and restaurants.

If there is a different business or owner's name for the location selected or the wrong classification code was provided from the BOE list, proceed with the inspection at that address and record the corrected information on the form.

Procedure

Since this survey includes locations using manual price entry and PLU/SKU entry, as well as barcode scanning, the inspector must not inform management of his presence before collecting the samples. Customer operated self-serve checkstands are not to be used for this survey.

Sample Selection

- 1. The number of items selected for price verification varies according to the size of the store.
 - a. If there are less than 400 lots with price representations.

Sample size = 5 items

- b. If there are more than 400 lots with price representations and there are
 - (1) 10 or fewer shopping carts.*

Sample size = 10 items

(2) More than 10 shopping carts.*

Sample size = 30 items

* Shopping carts are of a type similar to those found in supermarkets. The modified child's stroller with a basket found in some department stores and hand-carried baskets are not considered to be "shopping carts" for this survey.

- Select the items in a random manner with about half "sale" items and with <u>no</u> emphasis on problem areas. About half of the "sale" items should be pre-selected from newspaper or other advertisements.
- 3. Only one item from a lot may be selected. If there is a duplicate due to the random sampling, replace it with another item.

If the location is using manual price entry or entry of a PLU/SKU number, select the samples and inconspicuously record the pricing information. Proceed through the checkout as a normal customer then notify the clerk that this transaction is part of a survey and ask that management be contacted. This is the preferred procedure from a survey perspective, to use at all locations, including radio frequency tags or scanners. Keep the receipt for further use.

If the store is using a bar-code reader for pricing, do not use a scan gun as this usually alerts store personnel that an inspection is in progress. Select the sample items. It is acceptable policy to first contact management and explain the nature of the inspection and request the items be scanned, or entered in a manner that will give a receipt showing a description of each item, price charged, and the total price for all items, but it is preferred to wait until you are asked for a payment amount before any disclosure is made. By not disclosing ahead of the request for payment the actual consumer experience is best duplicated. For example, clerks can ring up items multiple times or may recognize and correct scanning errors which will affect compliance with 12024.2.

Do not conduct the test in "Training Mode" or the "Manager's Price Checking Mode." Some systems use a different database for pricing in these modes. Do not operate the equipment or scan the items yourself; store personnel must do this. Keep the receipt for further use.

Taking the receipt tape, return the items to the display shelves. As each item is replaced, check for agreement between the receipt, item price, shelf price, and "special" price.

Recording Errors and Completion of Form

Use only the Price Verification Survey Report, supplied by your Quantity Control Specialist, to report the results.

Check the box for the type of pricing used by the location. "Manual" is when the dollar amount of the price is entered directly by the clerk. "PLU/SKU" is when a numerical code is entered by the clerk to retrieve a price from a database. "Scanning Device" is when a device is used to read (scan) a bar code to call-up a price from a database.

The "INDUSTRY CODE", is the last two digits of the "Industry Code" on the provided list of locations for inspection. If the code is "00019", use the following chart to determine the decimal subdivision for that type of business. Enter both 19 and the decimal; e.g., for a pool supply store enter "19.3". (For your information, the description of each "Industry Code" follows this section.)

| CODE | DESCRIPTION |
|------|--|
| 19.1 | HERBS & VITAMINS |
| 19.2 | PET FOOD & PET SUPPLY |
| 19.3 | SPAS, HOT TUB, & POOL SUPPLY |
| 19.4 | TELEPHONE STORES |
| 19.5 | TOY & HOBBY STORES |
| 19.6 | VIDEO CASSETTES, DVD SALES & RENTAL |
| 19.7 | MISCELLANEOUS & NOT ELSEWHERE CLASSIFIED |

Fill in as much information as possible for all items having any discrepancy in pricing. If the price charged for an item is correct (i.e., price charged is the same as the correct price), do not fill in any information for that item. The columns are to be filled out as follows:

<u>"SALE/SPECIAL PRICE":</u> Fill out only if the item is on sale, has the price been reduced, or if the price is any other type of out of the ordinary reduction. A featured item, unless the price has been reduced, is not considered a "SALE/SPECIAL PRICE" item.

"Adv." The "SALE PRICE" which is advertised in advance in a newspaper or flyer.

"In Store": The "SALE PRICE" of an item on special in this store only (i.e., in-store specials, closeouts, markdowns, etc.).

<u>"SHELF PRICE":</u> The price marked on the shelf under the item selected. This may be the same as the sale price.

"ITEM PRICE": The price marked on the item selected.

"REGULAR PRICE": The usual or customary price for the item; not a sale price.

"PRICE CHARGED": The price printed on the receipt.

"CORRECT PRICE": The lowest of the advertised, shelf, item, or regular price.

<u>"ERROR":</u> The monetary value of the difference between the PRICE CHARGED and the CORRECT PRICE. It is an undercharge if the CORRECT PRICE is more than the PRICE CHARGED; it is an overcharge if the CORRECT PRICE is less than the PRICE CHARGED.

Additionally, these spaces must be filled in on each form:

The <u>SUBTOTAL</u> for the PRICE CHARGED and CORRECT PRICE. Do not include the sales tax or any CRV (California Redemption Value charged for beverage containers) in these subtotals.

The total value of all of the undercharges.

The total value of all of the overcharges.

TOTAL ERROR, algebraic sum of the total undercharge and the total overcharge.

NUMBER INSPECTED, the number of items inspected; i.e., the sample size.

NUMBER OVERCHG, the number of items having an overcharge.

NUMBER UNDERCHG, the number of items having an undercharge.

Send the original report to your Area Specialist. The receipt or a copy of the receipt must be attached to each report. Give one copy to the establishment and keep a copy for your records.

BOE CLASSIFICATIONS

| 00001 | Woman's Apparel |
|-------|---|
| 00002 | Men's Apparel |
| 00003 | Family Apparel |
| 00004 | Shoe Stores |
| 00005 | Variety Stores |
| 00007 | Department Stores |
| 00009 | General Stores |
| 00011 | Art, Gift, & Novelty |
| 00012 | Sporting-Goods Stores |
| 00013 | Florist shops |
| 00014 | Photographic Equipment & Supply Stores |
| 00015 | Music Stores |
| 00016 | Stationery & Book Stores |
| 00017 | Jewelry Stores |
| 00018 | Office, Store, & School Furniture & Equipment Stores |
| 00019 | Fulltime Specialty Stores Not Elsewhere Classified (75% of locations removed) |
| 00020 | Grocery Stores Without Alcoholic Beverages |
| 00021 | Food Stores Other Than Grocery Stores |
| 00022 | Package Liquor Stores |
| 00025 | Candy, Confectionery, & Nut Stores |
| 00026 | Cigar Stores & Stands |
| 00027 | Drug Stores |
| 00030 | Household & Home Furnishing Stores |
| 00031 | Entertainment & Household Appliance Stores |
| 00032 | Second Hand Stores |
| 00033 | Grocery Stores With Beer & Wine Licenses |
| 00034 | Grocery Stores With General Liquor Licenses |
| 00041 | Garden Supply & Equipment Stores |
| 00050 | Lumber & Building-Material Dealers |
| 00051 | Hardware Stores |
| 00052 | Plumbing & Electrical Supply Stores |
| 00053 | Paint, Glass, & Wallpaper Stores |
| 00061 | Automotive Supply Stores |

PRICE VERIFICATION SURVEY

SAMPLE FORM

| SAN PLG LG T IN STANDARDS SANDHESS. 131 S MAIN ST | STATE OF CALIFORNIA | | BUSIN | BUSINESS NAME: | | APERED | PAMPERED PET PALACE | ALACE | | DAT | DATE: 4/30/04 |
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